

# Access Source Group

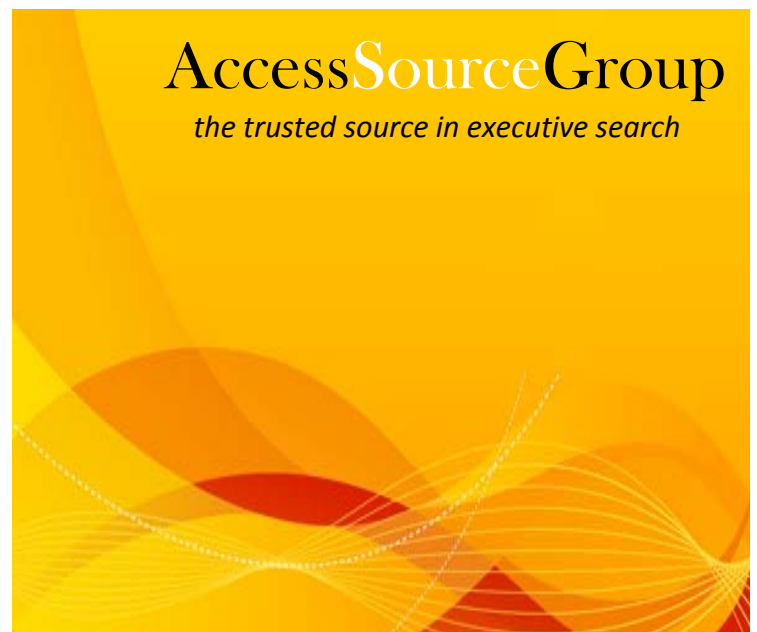


## Healthcare IT

Executive Search

Talent Acquisition Services

Contract Talent Sourcing



*"As water reflects a face,  
so a man's heart reflects the man."  
Proverbs 27:19*

## Aligned with Client Objectives

Our professional experience is built around years of leading searches from the perspective of having the heart of a servant. Listening, understanding, and respecting our client's objectives allow us to be deliberate in sourcing, evaluating, and attracting the industry's best talent. Being aligned throughout the search process ensures our client has a complete candidate slate in order to select and retain the right person.

## Our Healthcare IT Practice

**serves** organizations by providing proactive assessment and recruitment of top-level professionals. Established in 2001, Access Source Group has developed a diverse client base with national reach.



## Recent Search Projects

We specialize in placing operations executives, strategy leaders, team builders, project managers and revenue generation professionals. Our executive level placements are individuals who are successfully leading companies through integration, change management and innovation. Our mid-management placements are visionary directors & managers who create medium to long-term strategy, lead departments, and thrive in highly competitive environments.

Chief Technology Officer  
Chief Marketing Officer  
Chief Actuary  
Sr. VP of Operations  
Director of Finance  
Quality Director  
Director of Global Procurement  
Director of Product Management

VP Integrated Supply Chain  
Epic Project Director  
Executive Technology Consultant  
Coding Consultant  
Compliance Consultant  
Integrated Systems Project Mgr.  
Division Project Manager  
Program Manager

Sr. Director of Channel Sales  
Director of Customer Service  
Market Development Director  
Market Research Analyst  
Pre-Sales Software Consultant  
Business Development Manager  
Territory Sales Managers  
Software Engineers



*"I have worked with Access Source Group on multiple projects and have been completely satisfied with their dedication, attention to details, integrity and intense willingness to go the extra mile. Access Source Group's solid leadership positions it well for the future economies and I am glad to know I have ASG as a partner for the balance my professional career."*

*Joe Blankhain  
CTO, Emerging Technologies, Inc.*

## Executive Search Services

### Retained Search

Through the utilization of best practices and time-tested methods of ethical recruiting, we are able to provide comprehensive and customized retained search services.

The recruitment and retention of the selected candidate is our primary focus. Because we are committed to providing industry leading professional services, we offer placement guarantees, hands-off personnel guarantees and reasonable fee structures.

### Talent Acquisition Services

Organizations often call on us to be an extension of their talent acquisition department to quickly fill multiple functional positions. During our talent acquisition consulting engagements, we work onsite conducting the critical activities of the hiring process.

### Contract Talent Sourcing

A well-implemented contract workforce management program can allow an organization to tap into a flexible talent base and adjust the workforce to match IT strategy initiatives, while at the same

The scope of our retained projects are determined by our client's requirements in each search engagement:

#### Organizational Assessment & Candidate Profile Development

- Meet with Senior Management
- Develop Timetable and Statement of Work
- Develop Position Prospectus
- Initiate and Implement Research Strategy

#### Candidate Identification and Assessment

- Identify/Assess Potential Candidates
- Conduct Face-to-Face Interviews
- Provide Search Summary Reports
- Present Qualified Candidate Slate
- Continue Identification of Additional Candidates

#### Selection and Closing

- Recommend Final Candidates to Client
- Client Interviews Finalists
- Employment & Academic References Conducted
- Extend Offer and Acceptance

#### Integration and Follow-Up

- Follow up with Client and Placement
- Communicate and Obtain Feedback from Client

By being a part of our client's culture as we report to the hiring manager and HR, organizations can focus on their daily operations while we coordinate the interview, selection, offer and closing process. Utilizing our state of the art database, applicant tracking software, and on-line resources ensures a positive return on investment.

time control costs and risks. With our contract talent sourcing services, our clients have timely access to interim executives, contract consultants and seasoned healthcare IT project professionals.

## Healthcare IT Managing Partner

### Executive Biography

Bob Hajek is the Managing Partner for Access Source Group's Healthcare IT practice. He is responsible for managing all areas of the Healthcare practice including; client relationships, full cycle recruiting, talent acquisition services, contract talent sourcing, research and industry intelligence. Bob shares his time in our Arlington Heights, IL and Grand Rapids, MI locations.

Bob brings 18 years of leadership in information technology consulting and recruiting experience to Access Source Group. Throughout his career, he has guided organizations by providing business solutions in process automation and operations management.

Before joining ASG, Bob was a consultant for a national retained executive search firm specializing in healthcare where he was successful recruiting experts in the areas of finance, operations and information management. Prior to executive search, Bob was an Executive VP of an automation systems company, and held strategic positions with a global leader in enterprise software and an SAP data collection business consulting firm. Bob attended Loyola University of Chicago where he received his Bachelor of Business Administration, BBA Marketing degree.

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## Healthcare Advisory Team

Access Source Group's foundational support is established upon the tremendous experience and credentials of our Advisory Teams. Each of our advisors are highly successful in their professional career and more importantly are "World Class" individuals that see the unique qualities that Access Source Group strives so hard to deliver.

John Conway - Advisor  
Sr. VP, Cancer Treatment Centers of America

Art Krumrey - Advisor  
CIO, Loyola University Medical Center

Kathleen Lehman Hajek - Advisor  
Executive Search Consultant, McGahey Group

Greg Pence - Advisor  
Chief Actuary, Lovelace Health Plan



**AccessSourceGroup**  
*the trusted source in executive search*

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